Financial Statements of

#### KINGSTON GENERAL HOSPITAL AUXILIARY

Year ended March 31, 2018

Financial Statements

Year ended March 31, 2018

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#### **INDEPENDENT AUDITORS' REPORT**

#### To the Directors of Kingston General Hospital Auxiliary

We have audited the accompanying financial statements of the Kingston General Hospital Auxiliary, which comprise the statement of financial position as at March 31, 2018, the statements of receipts, disbursements and surplus for the general fund, café, gift shop, memorial fund, lottery booth and HELPP and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for non-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Kingston General Hospital Auxiliary as at March 31, 2018, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for non-profit organizations.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

Kingston, Canada

June 11, 2018

Statement of Financial Position

#### March 31, 2018, with comparative information for 2017

|   | 2018             | 2017             |
|---|------------------|------------------|
| Assets  |                  |                  |
| Current assets:                                 |                  |                  |
| Cash  | \$<br>283,813    | \$<br>218,377    |
| Accounts receivable                             | 8,364            | 5,336            |
| Inventories<br>Prepaid expenses                 | 121,021<br>3,101 | 139,479<br>7,623 |
|   | <br>416,299      | 370,815          |
| Loan receivable from Kingston Health Sciences   |                  |                  |
| Centre at KGH (note 2)                          | 550,000          | 475,000          |
|   | \$<br>966,299    | \$<br>845,815    |
| Liabilities, Reserve and Surplus                |                  |                  |
| Current liabilities:                            |                  |                  |
| Accounts payable and accrued                    |                  |                  |
| liabilities (note 3)                            | \$<br>45,727     | \$<br>52,972     |
| Capital reserve - Café                          | 250,000          | 145,000          |
| Surplus   | 670,572          | 647,843          |
|   | \$<br>966,299    | \$<br>845,815    |
| See accompanying notes to financial statements. |                  |                  |

Approved on behalf of the Board

\_\_\_\_\_ Director

Director

Statement of Receipts, Disbursements and Surplus

#### Year ended March 31, 2018, with comparative information for 2017

|   |                         |                   |                  |    |                 |                   |                  | 2018                    | 2017                       |
|---|-------------------------|-------------------|------------------|----|-----------------|-------------------|------------------|-------------------------|----------------------------|
|   | General<br>Fund         | Café              | Gift<br>Shop     | Ме | emorial<br>Fund | Lottery<br>Booth  | HELPP            | Total                   | Total                      |
| Receipts:   |                         |                   |                  |    |                 |                   |                  |                         |                            |
| Revenue<br>Cash transfers                                       | \$    65,565<br>439,000 | \$ 1,264,736<br>_ | \$  741,230<br>_ | \$ | 4,525<br>_      | \$<br>19,800<br>_ | \$<br>7,800<br>— | \$ 2,103,656<br>439,000 | \$<br>2,029,474<br>419,000 |
|   | 504,565                 | 1,264,736         | 741,230          |    | 4,525           | 19,800            | 7,800            | 2,542,656               | 2,448,474                  |
| Disbursements:  |                         |                   |                  |    |                 |                   |                  |                         |                            |
| Expenses  | 79,393                  | 939,065           | 554,782          |    | -               | 3,217             | 3,569            | 1,580,026               | 1,565,582                  |
| Cash transfers  | -                       | 222,000           | 200,000          |    | -               | 17,000            | -                | 439,000                 | 419,000                    |
| Donations to Kingston Health Sciences Centre<br>at KGH (note 2) | 395,901                 | _                 | _                |    | _               | _                 | -                | 395,901                 | 428,701                    |
|   | 475,294                 | 1,161,065         | 754,782          |    | -               | 20,217            | 3,569            | 2,414,927               | 2,413,283                  |
| Excess of receipts over disbursements                           |                         |                   |                  |    |                 |                   |                  |                         |                            |
| (disbursements over receipts)                                   | 29,271                  | 103,671           | (13,552)         |    | 4,525           | (417)             | 4,231            | 127,729                 | 35,191                     |
| Surplus, beginning of year                                      | 450,365                 | 25,735            | 144,586          |    | 5,822           | 15,434            | 5,901            | 647,843                 | 657,652                    |
| Capital reserve - Café  | -                       | (105,000)         | -                |    | _               | _                 | -                | (105,000)               | (45,000                    |
| Surplus, end of year  | \$ 479,636              | \$ 24,406         | \$ 131,034       | \$ | 10,347          | \$<br>15,017      | \$<br>10,132     | \$ 670,572              | \$<br>647,843              |

Statement of Receipts, Disbursements and Surplus - General Fund

Year ended March 31, 2018, with comparative information for 2017

|   | 2018          |    | 2017      |
|---|---------------|----|-----------|
| Receipts:   |               |    |           |
| Millennium Fundraising                              | \$<br>31,483  | \$ | 31,830    |
| Hair care salon                                     | 12,637        | ·  | 10,756    |
| Students  | _             |    | 1,723     |
| Special projects, net                               | 4,813         |    | 5,793     |
| Interest on investments                             | 7,493         |    | 4,698     |
| Membership fees                                     | 1,435         |    | 1,395     |
| Donations - general                                 | 3,935         |    | 1,649     |
| Donations - Family Services                         | 3,769         |    | 4,153     |
|   | 65,565        |    | 61,997    |
| Disbursements:                                      |               |    |           |
| Salaries  | 41,529        |    | 38,742    |
| Hair care salon                                     | 11,224        |    | 10,175    |
| Travel - conventions and seminars                   | 3,156         |    | 5,266     |
| Patients' comforts and gifts                        | _             |    | 346       |
| Service charges                                     | 3,562         |    | 3,510     |
| Parking donation                                    | 1,593         |    | 2,051     |
| Operating expenses                                  | 5,245         |    | 6,561     |
| Miscellaneous/service charges                       | 13,084        |    | 16,458    |
|   | 79,393        |    | 83,109    |
| Excess of disbursements over receipts               | (13,828)      |    | (21,112)  |
| Surplus, beginning of year                          | 450,365       |    | 471,178   |
| Transfers from:                                     |               |    |           |
| Café  | 222,000       |    | 222,000   |
| Gift shop   | 200,000       |    | 180,000   |
| Lottery booth                                       | 17,000        |    | 17,000    |
| Donations to Kingston Health Sciences Centre at KGH | (395,901)     |    | (418,701) |
| Surplus, end of year                                | \$<br>479,636 | \$ | 450,365   |

Statement of Receipts, Disbursements and Surplus - Café

Year ended March 31, 2018, with comparative information for 2017

|                                       | 2018            | 2017            |
|---------------------------------------|-----------------|-----------------|
| Receipts                              | \$<br>1,264,736 | \$<br>1,163,703 |
| Cost of goods sold:                   |                 |                 |
| Inventory, beginning of year          | 9,142           | 10,118          |
| Purchases                             | 526,049         | 493,903         |
|                                       | 535,191         | 504,021         |
| Inventory, end of year                | (11,294)        | (9,142)         |
|                                       | 523,897         | 494,879         |
| Gross profit                          | 740,839         | 668,824         |
| Gross profit % of receipts            | 58.6%           | 57.5%           |
| Disbursements:                        |                 |                 |
| Equipment                             | 6,890           | 5,216           |
| Salaries                              | 387,341         | 366,413         |
| Repairs and replacements              | 8,141           | 2,509           |
| Sundry                                | 12,796          | 10,826          |
| Lease                                 | —               | 16,190          |
|                                       | 415,168         | 401,154         |
| Excess of receipts over disbursements | 325,671         | 267,670         |
| Surplus, beginning of year            | 25,735          | 25,065          |
| Transfer to General Fund              | (222,000)       | (222,000)       |
| Transfer to Capital Reserve           | (105,000)       | (45,000)        |
| Surplus, end of year                  | \$<br>24,406    | \$<br>25,735    |

Statement of Receipts, Disbursements and Surplus - Gift Shop

Year ended March 31, 2018, with comparative information for 2017

|                                       | 2018          | 2017          |
|---------------------------------------|---------------|---------------|
| Receipts                              | \$<br>741,230 | \$<br>773,590 |
| Cost of goods sold:                   |               |               |
| Inventory, beginning of year          | 128,428       | 119,074       |
| Purchases                             | 399,042       | 443,944       |
|                                       | 527,470       | 563,018       |
| Inventory, end of year                | (107,128)     | (128,428)     |
|                                       | 420,342       | 434,590       |
| Gross profit                          | <br>320,888   | 339,000       |
| Gross profit % of receipts            | 43.3%         | 43.8%         |
| Disbursements:                        |               |               |
| Salaries                              | 106,995       | 95,376        |
| Lease (recovery)                      | (4,000)       | 16,037        |
| Parking - volunteer staff             | 18,657        | 19,886        |
| Sundry                                | 12,788        | 14,883        |
|                                       | 134,440       | 146,182       |
| Excess of receipts over disbursements | 186,448       | 192,818       |
| Surplus, beginning of year            | 144,586       | 131,768       |
| Transfer to General Fund              | (200,000)     | (180,000)     |
| Surplus, end of year                  | \$<br>131,034 | \$<br>144,586 |

Statement of Receipts, Disbursements and Surplus - Memorial Fund

Year ended March 31, 2018, with comparative information for 2017

|                            | 2018         | 2017        |
|----------------------------|--------------|-------------|
| Receipts:<br>Donations     | \$<br>4,525  | \$<br>2,115 |
| Surplus, beginning of year | 5,822        | 3,707       |
| Surplus, end of year       | \$<br>10,347 | \$<br>5,822 |

Statement of Receipts, Disbursements and Surplus - Lottery Booth

Year ended March 31, 2018, with comparative information for 2017

|                                       | 2018         | 2017         |
|---------------------------------------|--------------|--------------|
| Receipts:                             |              |              |
| Commissions on ticket sales           | \$<br>16,477 | \$<br>15,967 |
| Commissions on prizes                 | 3,323        | 3,227        |
|                                       | 19,800       | 19,194       |
| Disbursements:                        |              |              |
| Bank charges                          | 45           | 45           |
| OLG charges                           | 258          | 280          |
| Parking                               | 2,914        | 2,661        |
|                                       | 3,217        | 2,986        |
| Excess of receipts over disbursements | 16,583       | 16,208       |
| Surplus, beginning of year            | 15,434       | 16,226       |
| Transfer to General Fund              | (17,000)     | (17,000)     |
| Surplus, end of year                  | \$<br>15,017 | \$<br>15,434 |

Statement of Receipts, Disbursements and Surplus - HELPP

Year ended March 31, 2018, with comparative information for 2017

|   | 2018         | 2017        |
|---|--------------|-------------|
| Receipts:   |              |             |
| Interest  | \$<br>3      | \$<br>1     |
| Quilt raffle  | _            | 1,641       |
| Ticket sales  | 7,797        | 7,233       |
|   | 7,800        | 8,875       |
| Cost of ticket sales:                               |              |             |
| Ticket purchases/Provincial license                 | 1,623        | 1,623       |
| Purchases   | 357          | 411         |
|   | 1,980        | 2,034       |
| Gross profit  | 5,820        | 6,841       |
| Disbursements:                                      |              |             |
| Bank charges  | _            | 1           |
| Miscellaneous                                       | 1,589        | 647         |
| Donations to Kingston Health Sciences Centre at KGH | _            | 10,000      |
|   | 1,589        | 10,648      |
| Excess of receipts over disbursements               |              |             |
| (disbursements over receipts)                       | 4,231        | (3,807)     |
| Surplus, beginning of year                          | 5,901        | 9,708       |
| Surplus, end of year                                | \$<br>10,132 | \$<br>5,901 |

Statement of Cash Flows

Year ended March 31, 2018, with comparative information for 2017

|  | 2018          | 2017          |
|--|---------------|---------------|
| Cash provided by (used in):  |               |               |
| Operating activities:  |               |               |
| Excess of receipts over disbursements<br>Change in non-cash operating working capital: | \$<br>127,729 | \$<br>35,191  |
| Accounts receivable  | (3,028)       | (3,477)       |
| Inventories  | 18,458        | (7,542)       |
| Prepaid expenses   | 4,522         | (4,675)       |
| Accounts payable and accrued liabilities   | (7,245)       | 21,560        |
|  | 140,436       | 41,057        |
| Investing activities:  |               |               |
| Advances to Kingston Health Sciences Centre at KGH                                     | (75,000)      | (75,000)      |
| Increase (decrease) in cash  | 65,436        | (33,943)      |
| Cash, beginning of year  | 218,377       | 252,320       |
| Cash, end of year  | \$<br>283,813 | \$<br>218,377 |

Notes to Financial Statements

Year ended March 31, 2018

Kingston General Hospital Auxiliary (the "Auxiliary") operates a café, gift shop and lottery booth at Kingston Health Sciences Centre at KGH ("Hospital") and undertakes various fundraising activities to assist the Hospital.

#### 1. Significant accounting policies:

(a) Revenue recognition:

Revenue is recognized when services are provided or the goods are sold.

(b) Inventories:

Inventories are valued at the lower of cost and replacement cost.

(c) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Auxiliary has not elected to subsequently carry any such financial instruments at fair value.

Financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Auxiliary determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Auxiliary expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(d) Use of estimates:

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

Notes to Financial Statements, continued

Year ended March 31, 2018

#### 2. Related party transactions:

The Auxiliary raises funds for Kingston Health Sciences Centre at KGH to be allocated to special gifts in a manner satisfactory to the administration of Kingston Health Sciences Centre at KGH.

During the year, the Auxiliary donated \$395,901 (2017 - \$428,701) to Kingston Health Sciences Centre at KGH. Also, the Auxiliary has a loan receivable of \$550,000 (2017 - \$475,000) from Kingston Health Sciences Centre at KGH which is payable on demand.

#### 3. Accounts payable and accrued liabilities:

Included in accounts payable and accrued liabilities are government remittances payable of \$4,626 (2017 - \$1,081), which relate to amounts payable for HST.

#### 4. Financial risk and concentration of risk:

Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The Auxiliary is exposed to credit risk with respect to accounts receivable and loan receivable from Kingston Health Sciences Centre at KGH. The Auxiliary assesses, on a continuous basis, the accounts receivable and the loan receivable and provides for any amounts that are not collectible in the allowance for doubtful accounts. The allowance for doubtful accounts as at March 31, 2018 is \$Nil (2017 - \$Nil).