KINGSTON GENERAL HOSPITAL AUXILIARY FINANCIAL STATEMENTS AS AT MARCH 31, 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

Qualified Opinion

We have audited the financial statements of Kingston General Hospital Auxiliary (the Auxiliary), which comprise the statement of financial position as at March 31, 2021 and the statements of revenue and expenditures and fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Auxiliary as at March 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Auxiliary derives revenue from donations, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Auxiliary and we were not able to determine whether, as at and for the year ended March 31, 2021, any adjustments might be necessary to donations revenue, excess of revenues over expenditures, assets and fund balances.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Auxiliary in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing these financial statements, management is responsible for assessing the Auxiliary's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Auxiliary, or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Auxiliary's financial reporting process.

INDEPENDENT AUDITOR'S REPORT (CONT'D)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Auxiliary's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Auxiliary's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Auxiliary to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KINGSTON, Canada June 6, 2021 Chartered Professional Accountants Licensed Public Accountants

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2021

	2021	2020
ASSETS	\$	\$
CURRENT		
Cash	424,248	323,587
Accounts receivable	4,829	7,456
Due from Canada Revenue Agency - Note 7 Inventories	30,172 110,546	16,252 126,940
Prepaid expenses	110,540	3,129
	569,795	477,364
LOANS RECEIVABLE FROM KINGSTON HEALTH SCIENCES		465.000
CENTRE AT KGH - Note 3	390,000	465,000
	959,795	942,364
LIABILITIES)	
CURRENT		
Accounts payable and accrued liabilities	109,091	16,374
Government remittances payable	2,517	2,197
	111,608	18,571
FUND BALANCES		
GENERAL FUND	569,188	666,354
CAFÉ	69,557	57,439
GIFT SHOP	143,917	143,960
MEMORIAL FUND	1,495	592
LOTTERY BOOTH	10,917	11,112
HELPP		5,015
TEDDY BEAR FUND	53,113	39,321
	848,187	923,793
APPROVED ON BEHALF OF THE BOARD		
Director		
Director		
	959,795	942,364

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES FOR THE YEAR ENDED MARCH 31, 2021

				202	21				2020
	General Fund	Café \$	Gift Shop \$	Memorial Fund \$	Lottery Booth	HELPP \$	Teddy Bear Fund \$	Total \$	Total \$
REVENUE	7,794	1,201,562	298,800	903			43,616	1,552,675	2,589,290
COST OF SALES EXPENDITURES	23,460	542,374 287,070	148,296 85,547		195	15	3,624	690,670 399,911	1,181,167 778,178
	23,460	829,444	233,843		195	15	3,624	1,090,581	1,959,345
EXCESS OF REVENUE OVER EXPENDITURES FOR YEAR	(15,666)	372,118	64,957	903	(195)	(15)	39,992	462,094	629,945
FUND BALANCE - BEGINNING OF YEAR	666,354	57,439	143,960	592	11,112	5,015	39,321	923,793	746,348
INTERFUND TRANSFERS	430,000	(360,000)	(65,000)	>		(5,000)			
DONATIONS TO KINGSTON HEALTH SCIENCES CENTRE AT KGH - Note 3	(511,500)						(26,200)	(537,700)	(452,500)
FUND BALANCE - END OF YEAR	569,188	69,557	143,917	1,495	10,917	NIL	53,113	848,187	923,793

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES GENERAL FUND FOR THE YEAR ENDED MARCH 31, 2021

	2021 \$	2020 \$
REVENUE		
Fundraising	750	4,710
Hair care salon		10,447
Special projects, net	2.070	5,006
Interest on investments Membership fees	3,868 355	4,195
Donations - general	2,401	1,000 5,232
Donations - Family Services	420	6,145
Donations 1 timiny Services	720	0,113
	7,794	36,735
EXPENDITURES		
Salaries	23,226	43,682
Less government subsidy - Note 7	(17,157)	
Hair care salon	2,478	10,135
Service charges	2,212	2,685
Parking donation	73	2,888
Operating expenses	2,361	3,068
Professional fees	8,046	7,786
Sundry	2,221	4,608
	23,460	74,852
EXCESS OF EXPENDITURES OVER REVENUE FOR YEAR	(15,666)	(38,117)
FUND BALANCE - BEGINNING OF YEAR	666,354	511,971
INTERFUND TRANSFERS	430,000	632,000
DONATIONS TO KINGSTON HEALTH SCIENCES CENTRE	(-11 -0 0)	(400 505)
AT KGH - Note 3	(511,500)	(439,500)
FUND BALANCE - END OF YEAR	569,188	666,354

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES CAFÉ FOR THE YEAR ENDED MARCH 31, 2021

2021 2020 \$ \$ **REVENUE** 1,201,562 1,662,074 **COST OF SALES** 12,334 Inventory - beginning of year 11,083 716,755 Purchases 540,876 553,210 727,838 Inventory - end of year (10,836)(12,334)542,374 715,504 **GROSS MARGIN** 659,188 946,570 **EXPENDITURES** 5,849 12,938 Equipment Salaries 500,545 478,815 (232,572)Less government subsidy - Note 7 (14,923)Repairs and maintenance 4,876 5,394 Sundry 8,372 5,872 Renovations 29,930 287,070 518,026 EXCESS OF REVENUE OVER EXPENDITURES FOR YEAR 428,544 372,118 FUND BALANCE - BEGINNING OF YEAR 57,439 53,895 INTERFUND TRANSFERS (360,000)(425,000)**FUND BALANCE - END OF YEAR** 69,557 57,439

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES GIFT SHOP FOR THE YEAR ENDED MARCH 31, 2021

	2021 \$	2020 \$
REVENUE	298,800	835,984
COST OF SALES		
Inventory - beginning of year Purchases	109,516 133,400	111,042 464,137
Inventory - end of year	242,916 (94,620)	575,179 (109,516)
	148,296	465,663
GROSS MARGIN	150,504	370,321
EXPENDITURES		
Salaries Less government subsidy - Note 7 Parking - volunteer staff Sundry	139,827 (68,125) 1,909 11,936	135,419 (3,829) 17,207 29,070
	85,547	177,867
EXCESS OF REVENUE OVER EXPENDITURES FOR YEAR	64,957	192,454
FUND BALANCE - BEGINNING OF YEAR	143,960	141,506
INTERFUND TRANSFERS	(65,000)	(190,000)
FUND BALANCE - END OF YEAR	143,917	143,960

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES MEMORIAL FUND FOR THE YEAR ENDED MARCH 31, 2021

	2021 \$	2020 \$
REVENUE		
Donations	903	25
EXCESS OF REVENUE OVER EXPENDITURES FOR YEAR	903	25
FUND BALANCE - BEGINNING OF YEAR	592	567
FUND BALANCE - END OF YEAR	1.495	592



KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES LOTTERY BOOTH FOR THE YEAR ENDED MARCH 31, 2021

	2021	2020
	\$	\$
REVENUE		
Commissions on ticket sales		12,010
Commissions on prizes		3,375
	NIL	15,385
EXPENDITURES		
Bank charges	46	45
OLG charges		265
Parking	149	2,569
	195	2,879
EXCESS OF REVENUE OVER EXPENDITURES		
(EXPENDITURES OVER REVENUE) FOR YEAR	(195)	12,506
FUND BALANCE - BEGINNING OF YEAR	11,112	15,606
INTERFUND TRANSFERS		(17,000)
ELIND BALLANCE, END OF VEAD	10.017	11 110
FUND BALANCE - END OF YEAR	10,917	11,112

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES HELPP FOR THE YEAR ENDED MARCH 31, 2021

	2021 \$	2020 \$
REVENUE	Ψ	¥
Ticket sales Interest		1,684 26
	NIL	1,710
EXPENDITURES		
Sundry	15	968
EXCESS OF REVENUE OVER EXPENDITURES (EXPENDITURES OVER REVENUE) FOR YEAR	(15)	742
FUND BALANCE - BEGINNING OF YEAR	5,015	4,273
INTERFUND TRANSFERS	(5,000)	
FUND BALANCE - END OF YEAR	NIL	5,015

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF REVENUE AND EXPENDITURES AND FUND BALANCES TEDDY BEAR FUND FOR THE YEAR ENDED MARCH 31, 2021

	2021 \$	2020 \$
REVENUE		
Fundraising	43,616	37,377
EXPENDITURES		
Purchases	3,624	3,586
EXCESS OF REVENUE OVER EXPENDITURES FOR YEAR	39,992	33,791
FUND BALANCE - BEGINNING OF YEAR	39,321	18,530
DONATIONS TO KINGSTON HEALTH SCIENCES CENTRE		
AT KGH - Note 3	(26,200)	(13,000)
FUND BALANCE - END OF YEAR	53,113	39,321

KINGSTON GENERAL HOSPITAL AUXILIARY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2021

	2021 \$	2020 \$
OPERATING ACTIVITIES		
Excess of revenue over expenditures for year Net change in non-cash working capital balances related to	462,094	629,945
operations - Note 5	101,267	(44,385)
	563,361	585,560
Donations to Kingston Health Sciences Centre at KGH	(537,700)	(452,500)
CASH FLOWS PROVIDED FROM OPERATING ACTIVITIES	25,661	133,060
INVESTING ACTIVITIES		
Advances from (to) Kingston Health Sciences Centre at KGH	75,000	(200,000)
CASH FLOWS PROVIDED FROM (USED IN) INVESTING ACTIVITIES	75,000	(200,000)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS FOR YEAR	100,661	(66,940)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	323,587	390,527
CASH AND CASH EQUIVALENTS - END OF YEAR	424,248	323,587
REPRESENTED BY:		
Cash	424,248	323,587

1. NATURE OF OPERATIONS

Kingston General Hospital Auxiliary (the "Auxiliary") operates a cafe, gift shop and lottery booth at Kingston Health Sciences Centre at KGH ("Hospital") and undertakes various fundraising activities to assist the Hospital.

2. ACCOUNTING POLICIES

Outlined below are those accounting policies adopted by the Auxiliary that are considered to be particularly significant:

(a) Basis of Accounting

These financial statements are prepared in accordance with Canadian Accounting Standards for Not-for-Profit Organizations.

(b) Accounting Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include valuation of accounts receivable and inventory. Actual results could differ from those estimates.

(c) Inventories

Inventories are valued at the lower of cost and replacement cost.

(d) Revenue Recognition

Revenue is recognized when services are provided or the goods are sold.

(e) Financial Instruments

(i) Measurement of Financial Instruments

Financial instruments are recorded at fair value on initial recognition. Financial instruments are subsequently recorded at cost or amortized cost. unless management has elected to carry the instruments at fair value. The Auxiliary has not elected to subsequently carry any such financial instruments at fair value.

Financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

2. ACCOUNTING POLICIES (Con't)

(ii) Impairment

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Auxiliary determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Auxiliary expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

3. RELATED PARTY TRANSACTIONS

The Auxiliary raises funds for Kingston Health Sciences Centre at KGH to be allocated to special gifts in a manner satisfactory to the administration of Kingston Health Sciences Centre at KGH.

During the year, the Auxiliary donated \$537,700 (2020 - \$452,500) to Kingston Health Sciences Centre at KGH. Of the general fund donations, \$5,000 was made on behalf of the HELPP fund.

The Auxiliary has a loan receivable of \$390,000 (2020 - \$465,000) from Kingston Health Sciences Centre at KGH, which is payable on demand.

4. COMMITMENT

The Auxiliary has pledged to donate \$2,500,000 to the Hospital for the phase II development of the Hospital site. This donation will paid over seven year beginning in 2018. As at March 31, 2021, the remaining commitment is \$1,165,000.

5. NET CHANGE IN NON-CASH WORKING CAPITAL BALANCES RELATED TO OPERATIONS

Cash provided from (used in) non-cash working capital is compiled as follows:

	2021 \$	2020 \$
(INCREASE) DECREASE IN CURRENT ASSETS		
Accounts receivable	2,627	(4,104)
Due from Canada Revenue Agency	(13,920)	(16,252)
Inventories	16,394	(1,479)
Prepaid expenses	3,129	3,668
	8,230	(18,167)
INCREASE (DECREASE) IN CURRENT LIABILITIES		
Accounts payable and accrued liabilities	92,717	(25,128)
Government remittances payable	320	(1,090)
	93,037	(26,218)
NET CHANGE IN NON-CASH WORKING CAPITAL		
BALANCES RELATED TO OPERATIONS	101,267	(44,385)

6. FINANCIAL INSTRUMENTS

The Auxiliary has a comprehensive risk management framework to monitor, evaluate and manage the principal risks assumed with financial instruments. The risk that arise from transacting financial instruments include credit risk.

(a) Credit Risk

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The Auxiliary is exposed to credit risk with respect to accounts receivable and loan receivable from Kingston Health Sciences Centre at KGH. The Auxiliary assesses on a continuous basis the accounts receivable and the loan receivable and provides for any amounts that are not collectible in the allowance for doubtful accounts. The allowance for doubtful accounts as at March 31, 2021 is \$Nil (2020 - \$Nil).

7. GOVERNMENT ASSISTANCE

As a result of decreased revenue relating to the COVID-19 outbreak, the Auxiliary was eligible for both the 10% Temporary Wage Subsidy for Employers (TWS) and Canadian Emergency Wage Subsidy (CEWS) during year. The Auxiliary applied for a total of \$317,854, representing both TWS and CEWS subsidies, and this has been reported as a reduction of the wages paid to employees. The amount unpaid at the end of the year was \$30,172.

8. IMPACT OF COVID-19

Since the beginning of this fiscal year, the coronavirus disease COVID-19 has had considerable impact, both globally and locally. During the year the Auxiliary has been financially impacted in the following ways:

- Revenues collected from both the café and the gift shop were substantially reduced due to a reduction of visitors allowed in the Hospital, as well as periodic closure of the gift shop. In adherence with public health measures, the hair care salon did not operate at all during the year. Expenses related to cost of sales declined at a similar rate as the revenues.
- As detailed in Note 7, TWS and CEWS subsidies were received during the year which helped offset wages paid to employees.
- Various fundraising events, including the lottery activities, were cancelled due to COVID-19.

At the time that these financial statements were finalized, COVID-19 continues to be of global concern and has the potential to create financial stress on the economy and the Auxiliary. The amount of this financial impact could not be determined.

9. CAPITAL DISCLOSURE

The Auxiliary's objectives with respect to capital management are to maintain a minimum capital base that allows the Auxiliary to continue with and execute its overall purpose as disclosed in Note 1, "Nature of Auxiliary." The Auxiliary's Board of Directors performs periodic reviews of the Auxiliary's capital needs to ensure they remain consistent with the risk tolerance that is acceptable to the Auxiliary.